



NASDAQ: BOXL

Investor Presentation
February 2023

Interactive Technologies



Forward-Looking Statements

This presentation contains “forward-looking statements.” Forward-looking statements reflect our current view about future events. When used in this presentation, the words “anticipate,” “believe,” “estimate,” “expect,” “future,” “intend,” “plan,” or the negative of these terms and similar expressions—as they relate to us or our management—identify forward-looking statements. Such statements include, but are not limited to, statements contained in this presentation relating to our business strategy, our future operating results, and liquidity and capital resources outlook. Forward-looking statements are based on our current expectations and assumptions regarding our business, the economy, and other future conditions.

Our most recent reports on Form 10-K and Form 10-Q filed with the U.S. Securities and Exchange Commission provide information about these and other factors, which we may revise or supplement in future reports. These documents are available for free by visiting EDGAR on the SEC website at www.sec.gov. Alternatively, copies may be obtained from Boxlight Corporation, Investor Relations, 2750 Premiere Pkwy Suite 900, Duluth, GA 30097. Telephone: 360-464-4478 or Email: investor.relations@boxlight.com.



Interactive Learning Technologies

Boxlight is a leading provider of interactive technologies including interactive displays, digital signage, collaboration software, supporting accessories and professional services.

Selling under its award-winning brands Clevertouch®, Mimio®, FrontRow™ and EOS Education, the company aims to improve engagement and communication in diverse business and education environments.

The Frontrow logo features a white icon of a person sitting at a desk with a chair, followed by the word "frontrow" in a lowercase, sans-serif font, and "by Boxlight®" in a smaller font below it.

frontrow
by Boxlight®

The Clevertouch Technologies logo is displayed on a dark blue rounded square. It features the word "CLEVERTOUCH" in a bold, uppercase, sans-serif font, followed by "TECHNOLOGIES" in a slightly smaller, uppercase, sans-serif font, and "by Boxlight®" in a small font at the bottom.

CLEVERTOUCH®
TECHNOLOGIES
by Boxlight®

The EOS Education Boxlight logo is on a dark grey rounded square. It features the word "EOS" in a large, stylized font with a small icon of a person at a desk, followed by "EDUCATION" in a smaller, uppercase, sans-serif font, and "BOXLIGHT" in a small font at the bottom.

EOS
EDUCATION
BOXLIGHT

The Mimio logo is on a purple rounded square. It features the word "mimio" in a lowercase, sans-serif font, and "by Boxlight®" in a small font below it.

mimio®
by Boxlight®

Global Footprint

72 Countries | 1000+ Global Partners

Educational Solutions in Over
1.5 million Classrooms Worldwide

CUSTOMER REFERENCES



Company Timeline



Solution Suite

Hardware

- Interactive and Non-Interactive Displays
- Display Walls & Digital Signage Solutions
- Classroom accessories including document cameras and audio solutions (microphones, speakers, intercoms, paging, bells, and alert systems)
- STEM solutions (3D printers, robotics & coding, sensors)

Software / Cloud

- MimioConnect Blended Learning Platform
- Lynx Whiteboard
- CleverLive – Digital Signage
- CleverStore – App Store
- CleverShare – Screen Casting
- MyStemKits - STEM Curriculum
- Online educator community

Professional Development

- Certifications
- Self-paced courses
- Live in-person & virtual instructed-led



Interactive Displays, Display Walls, & Audio



STEM Solutions



Software, Cloud Solutions and Digital Signage

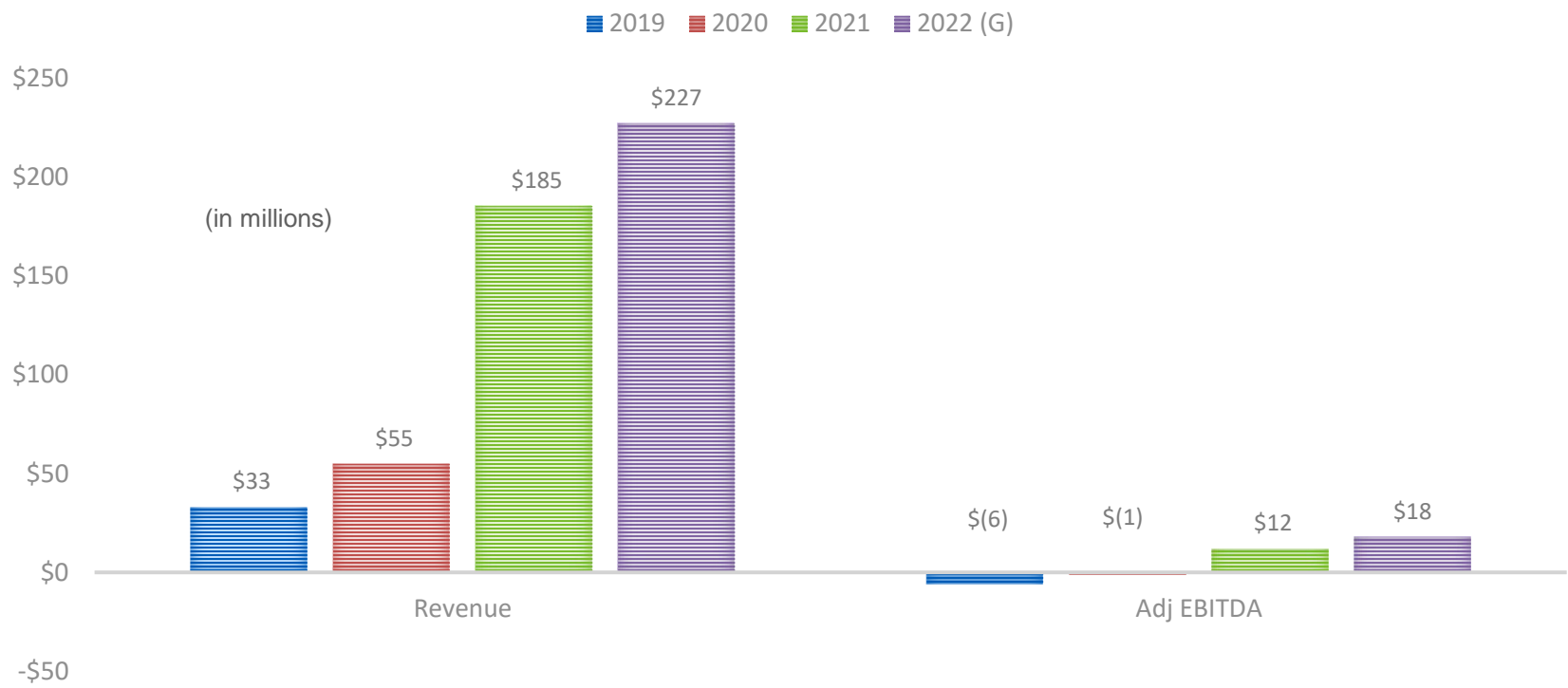


Professional Development

Q3 2022 Financial Highlights

- Delivered our 8th consecutive quarter of double-digit or greater revenue growth
- Revenue increased by 13% to \$69m and Adj EBITDA improved by \$3m to \$10m
- Gross profit margin improved by 470 basis points to 31%
- For the trailing 12 months ended Q3 2022, reported \$223m revenue and \$14m Adj EBITDA, with revenue growing by 29% and Adj EBITDA growing by 140% over the prior 12-month period
- Ended quarter with a healthy balance sheet including \$62m working capital and \$47m net assets
- Received significant customer orders of \$5.9M from Bluum (U.S.), \$2.2M from Camera Mundi (Puerto Rico), \$2.1m from Graphics Distribution (U.S.), \$1.4m from D&H Distributing (U.S.), \$1.5m from Bischoff AG (Switzerland), \$1.4m from Unit DK (Denmark) and \$1.1m from IDNS (U.K.)

Revenue and Adj EBITDA Performance



Recent Updates

- Announced our MimioDS digital signage displays for the U.S. with sizes ranging from 44" to 98".
- Launched our LED all-in-one video wall solution under the brands CleverWall and MimioWall with sizes ranging from 120" to 299".
- Introduced our market-leading wireless presentation system with built-in digital signage capabilities and touchscreen functionality under the brands CleverHub and MimioHub.
- Updated our interactive displays with Android 11, improved speakers, USB-C with hardware optimization, additional screen sharing and lesson planning apps, user profiles and launch screens, and compatibility with Google Classroom cloud accounts.
- Enhanced our FrontRow Attention! solution allowing simultaneous campus-wide broadcast of audio alerts and visual messages.

Recent Updates (continued)

- Enhanced our MimioConnect blended learning platform to allow students to add and save annotations; teachers to view and share student work, student polling via text messages and enhanced STEM lessons with PhET simulations.
- Received 11 Best for Back-to-School 2022 Awards from Tech and Learning, including for MimioPro 4, CleverLive, MimioConnect, MyStemKits, EOS Education, and Attention! by FrontRow.
- Expanded our sales teams in key markets in the United States and Germany, and sales resources dedicated to our enterprise vertical.

Industry Recognition



2023
Clevortouch UX Pro2
AV Tech Magazine
Best of ISE Show Award



2022
Tech & Learning
10 Boxlight Product
Awards



2022
Campus Technology
Technology Award



2022
THE Journal
4 Boxlight
Product Awards



2022
Christian School
Products
Top Products of
the Year



2022
ACE.org
Best STEM
Solution



2022
11 Tech & Learning Awards of
Excellence Best Tools for Back to
School Primary & Secondary



2022
6 Best of Show
ISTE



2022
EdTech Company
of the Year



2022
5 Tech & Learning Awards
of Excellence
Primary & Secondary
Education



2022
Education Technology
Innovation of the Year



2022
Best Business
Growth



2021
6 Cool Tools
Finalist Awards



2021
3 Awards of Excellence
for Remote Learning



2021
Best Business Growth



2021
2 Best in Show
Awards



2021
EdTech Breakthrough
Award



2021
6 Tech & Learning Awards of
Excellence Best Tools for Back to
School Primary and Secondary



AV AWARDS 2021

4 Awards: Product, Manufacturer, Distributor, and Channel Team of the Year

Executive Leadership



MICHAEL POPE | CEO

Vert Capital | Managing Director
Taylor Family | CFO and COO
Omniture | SEC Reporting



GREG WIGGINS | CFO

Carmike Cinemas | CAO
Ernst & Young; BDO | Public Accounting



HANK NANCE | COO

Boxlight | President
Projector.com | General Manager
Prine | Project Manager



SHAUN MARKLEW | CTO

Sahara Presentation Systems | COO
Owl Video Systems | Sales Director



MARK STARKEY | PRESIDENT

Sahara Presentation Systems | CEO
EMC | Sr. Director EMEA
Logicalis UK | Managing Director

Board of Directors



RUDY CREW



DALE STRANG



MARK ELLIOTT



MICHAEL POPE



TIFFANY KUO



CHUCK AMOS



WAYNE JACKSON

NYC School District

Healthline Media

Promethean

Vert Capital

Everest Display

The Amos Group

USA Technologies

Harvard University

SpinMedia

Apple

Omniure

ExxonMobil

Mind Research

SecureWorks

Miami-Dade
County Public
Schools

Viximo

E3 Corporation

Grant Thornton

Deloitte

Institute
GuideK12

PWC

Investment Highlights



MARKET

- Large and growing market
- Replacement market



PROVEN LEADERSHIP TEAM

- Winning leadership team
- Track record of success and relationships



GLOBAL BRAND RECOGNITION

- Outstanding partner network and customer base
- Industry recognized for innovation and service



COMPREHENSIVE INTEGRATED SOLUTION SUITE

- Award-winning products, services, and support
- Software natively supports competitors' platforms
 - Strong suite of intellectual property



NEED FOR DISRUPTIVE THOUGHT LEADER

- Fragmented market
- Weakened competitors in a risk-averse market
 - Ideal market for consolidation

Thank You

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